



From Middleman to Helping Your Practice Thrive

We believe we can do better as your healthcare partner and we'd like to show you how.

Our contracts are legacy agreements and have not kept up with your needs or enabled us to properly deliver on your aspirations. We have continued to top-slice agreements with the well-meaning aim of delivering services where they're most needed. But we know this approach hasn't had the impact we wanted or delivered the necessary speed of change.

Until now our focus has been on funding, planning and delivering services that we believed were important for the Tai Tokerau healthcare system. We are proposing to evolve the way we do things and would like to start negotiating with you the support services that you believe will add value to your work.

Pending discussions over the next few weeks with our GP customers and consultation with our staff, we propose to withdraw from agreements with Northland DHB that force you to deliver services that you've told us just don't work for your communities. We would then be able to focus on providing services that are meaningful to you.

Mahitahi Hauora as a Systems Provider

Supporting aspirations for healthier, happier whānau and communities as a locality network enabler. Not organising, funding or commissioning the services as we have previously done.

We believe our future lies in being a valuable PHO to general practice, and a network locality enabler. And in providing a planning and enablement function for Te Tai Tokerau, with partnerships and relationships governing our mahi.



Re-oriented Mahitahi Hauora

We propose to end top-slicing on funding for Services to Improve Access, Care Plus (that's Kia Ora Vision), Health Promotion, Rural Funding and half of our SLM funding. That would put an extra \$2.5 million a year straight into the accounts of our GP partners so you can use it to work your magic in the way you know works best. Complex contract arrangements and obligations would go out the window. You would receive all your funding via a single contract with us, with the deliverables laid out in the minimum requirements of the PHOSA and the new Equity for Whānau agreement.

- Building capacity
- \$0 top-slice: reserves funding MTH



Review and Strategic Direction

We've been listening closely to our GP partners about what they want from Mahitahi Hauora. We took this feedback and spent July, August and September re-imagining ourselves and re-designing our offering for General Practices in Northland.



Stakeholder Engagement

Over the next few weeks we'd like to meet with you to discuss this new approach and what we believe we can do for you. We propose to bring with us the financial information showing what these changes would mean for you. We'll find out what services you may wish to purchase and would then create a bespoke package that meets your needs. There's no pressure! You do not have to buy any services from us.



- Engagement with General Practice and DHB completed

Health and Disability System Review

The Health and Disability System Review is a game-changer for us all. We believe that as its impacts unfold, our new focus will give you the best unified voice for change in open, transparent dialogues.

We truly believe that as an independent, local organisation based right here in the region with you, we can offer more leverage than individual businesses trying to negotiate terms with several different Crown agencies all focused on different outcomes.

With our proposed new focus on delivering only what you know to be important for your organisation, we would be able to advocate for you more fully and effectively.



Key Partnerships

We propose to individually discuss your needs as a practice and then tailor our services to meet those needs.

Each practice would have its own needs met via their unique bespoke package, but all practices would be funded on an even keel with the same funding formula, creating 100% funding transparency and ensuring we add value to your practice

- Structure fully recruited
- Negotiations with providers completed
- Funding to practices in place

